

UNT College of Business

MBA in Business Studies | Real Estate



The MBA degree in Business Studies with a concentration in Real Estate provides you with a breadth of knowledge in various business disciplines. This understanding will help you lead an organization that increases its value to employees and shareholders. This degree is designed to provide advanced study for property professionals and for persons interested in developing their skills in real estate.

Graduates from the program have a well-rounded business education, are equipped with the management tools needed to compete in a global market and have an increased understanding of the importance of time management and efficiency. The curriculum emphasizes skills and values essential to successful leadership: ethics, communication, team-work, global perspectives, use of technology, problem recognition and problem solving.

CAREER POSSIBILITIES

Real Estate Brokerage | Real Estate Development | Real Estate Finance | Real Estate Investments | Real Estate Law | Real Estate Property Mgmt | Real Estate Valuation | Administrative Services Manager | Chief Cost Accountant | Construction Manager | Corporate Labor Relations Exec. | Director of Business Development | Director of Human Resources | Mergers/Acquisition Managers | Occupational Health and Safety | Operations Research Analyst | Production and Expediting Manager | Purchasing Manager | Senior Business Systems Analyst | Senior Information Security Analyst | Strategic Manager | Survey Researcher | Tax Accountant

PROFESSIONAL CERTIFICATIONS

The department recommends that you consider professional certifications in addition to your MBA. Certification recommendations depend upon your area of interest.

COURSE REQUIREMENTS

BACKGROUND COURSES (18 HOURS)

*NOTE: Background courses may be required if your undergraduate degree did not prepare you for current master level courses. Background courses are assessed on an as needed basis after evaluation of undergraduate transcripts.

ACCT 5020 (3 hrs.) Accumulation and Analysis of Acct.
BCIS 5090 (1.5 hrs.) Intro. to Busi. Computer Info. Systems
BLAW 5050 (1.5 hrs.) Legal, Reg. and Ethical Env. of Business
DSCI 5010 (1.5 hrs.) Statistical Analysis
ECON 5000 (3 hrs.) Economic Concepts
FINA 5040 (1.5 hrs.) Intro. to Finance and Financial Math
MATH 1190 (3 hrs.) Business Calculus (or other calc. course)
MGMT 5070 (1.5 hrs.) Management Issues
MKTG 5000 (1.5 hrs.) Marketing Concepts

CORE COURSES (18 HOURS)

ACCT 5130 (3 hrs.) Accounting for Management
DSCI 5180 (3 hrs.) Intro. to the Business Decision Process
FINA 5170 (3 hrs.) Financial Management
MKTG 5150 (3 hrs.) Marketing Management
MGMT 5140 (3 hrs.) Organizational Behavior and Analysis
BUSI 5190 (3 hrs.) Administrative Strategy (last semester)

CONCENTRATION COURSES (9 HOURS)

REAL 5350 (3 hrs.) Intro to Real Estate & Investment Analysis
REAL 5440 (3 hrs.) Advanced Real Estate Finance & Analysis
REAL 5760 (3 hrs.) Advanced Real Estate Investments & Analysis

SUPPORTING COURSES (6 HOURS)

BLAW 5770 (3 hrs.) Advanced Real Estate Law & Contracts
REAL 5400 (3 hrs.) Advanced Real Estate Valuation

ELECTIVE COURSE (3 HOURS)

Students will select one UNT wide 51XX or higher course. Course requires Graduate Programs Office advisor approval. Course should enhance the student's career path.

COLLEGE OF
BUSINESS

UNT

Business Leadership Starts Here.

940-369-8977 | MBAcob@unt.edu
www.cob.unt.edu/programs/masters

MBA in Business Studies (FLEX)

Real Estate Concentration

Proposed Schedule of Course Offerings*

Course Number		Course Name	Proposed Schedule of Course Offerings		
			Fall	Spring	Summer
BACKGROUND COURSES					
ACCT	5020	Accumulation and Analysis of Accounting Data	XXX**	XXX**	XXX**
BCIS	5090	Introduction to Business Computer Information Systems	XXX**	XXX**	
BLAW	5050	Legal, Regulatory, and Ethical environment of Business	XXX**	XXX	XXX**
DSCI	5010	Statistical Analysis	XXX**	XXX**	
ECON	5000	Economic Concepts	XXX**	XXX**	XXX**
FINA	5040	Introduction to Finance and Financial Mathematics	XXX**	XXX**	
MATH	1190	Business Calculus	XXX**	XXX**	XXX
MKTG	5000	Marketing Concepts	XXX**	XXX**	XXX**
MGMT	5070	Management Issues	XXX**		
MBA CORE COURSES (18 hours)					
ACCT	5130	Accounting for Management	XXX	XXX**	XXX
DSCI	5180	Introduction to the Business Decision Process	XXX**	XXX**	XXX**
FINA	5170	Financial Management	XXX**	XXX	XXX**
MGMT	5140	Organizational Behavior and Analysis	XXX**	XXX**	XXX**
MKTG	5150	Marketing Management	XXX	XXX**	XXX**
BUSI	5190	Administrative Strategy (This course is taken in your last term)	XXX**	XXX**	XXX**
CONCENTRATION COURSES (15 hours)					
Required Courses (9 hours)					
REAL	5350	Intro to Real Estate and Investment Analysis			XXX**
REAL	5440	Advanced Real Estate Finance and Analysis			
REAL	5760	Advanced Real Estate Investments and Analysis	XXX	XXX	
Supporting Courses (6 hours)					
REAL	5400	Advanced Real Estate Valuation			
BLAW	5770	Advanced Real Estate Law and Contracts	XXX	XXX	
ELECTIVE COURSES (3 hours)					
Elective		One UNT 51XX or higher course selected with advisor approval			

*All attempts will be made to offer courses as per the schedule presented above. However, resources constraints and other contingencies may require minor adjustments in course offerings. This is provided to serve as a guide and is subject to change. Please use our Searchable Database (available at <http://www.cob.unt.edu/programs/courses>) for information and other offerings of these courses.

** Online classes available.